

# THE HALIFAX GROUP

The Halifax Group invests in established, growing and profitable businesses that are leaders in their market niche.

Since 1999, Halifax principals have invested alongside entrepreneurs and managers in 34 platform companies with committed capital from a world-class institutional investor base. The firm manages more than \$1.5 billion across four funds.

## INVESTMENT CRITERIA

**Equity Investment** • \$40 million to \$80 million **EBITDA** • \$8 million to \$30 million **Ownership** • Control

## INDUSTRY FOCUS



### HEALTH & WELLNESS

- Multi-site and Practice Management
- Outsourced Provider Services
- Payor Services
- Pharma Services
- Post-Acute Care



### OUTSOURCED BUSINESS SERVICES





















- BPO and Specialty Consulting
- Education Products and Services
- Facility services
- Government Services
- IT Services
- Supply Chain Services



### FRANCHISING

- Automotive
- Business Services
- Healthcare
- Industrial Services
- QSR
- Repair and Maintenance Services

## SELECT HALIFAX INVESTMENTS

 Better Ingredients. Better Pizza. PJ United has been acquired by  Franchising December 2020	 has been acquired by  IT Services January 2020	 has been acquired by  Franchising December 2019	 ADVANCING VEHICLE TECHNOLOGY has been acquired by  Distribution/Automotive November 2019	 has been acquired by  Business Services September 2019	 has been acquired by  Education June 2019	 BEHAVIORAL HEALTH THERAPY & EDUCATION has been acquired by  Education/Health Services April 2018
 BEHAVIORAL HEALTH GROUP - PHYSICAL & MENTAL HEALTH SERVICES has been acquired by  Health Services October 2017	 PLAY THAT MOVES YOU. has been acquired by  Education/Recreational Equipment May 2017	 Companies High touch. Better care. has been acquired by  Health Services February 2017	 has been acquired by  Dental/Health Services April 2016	 fluid transfer solutions has been acquired by  Franchising/Business Services February 2015	 has been acquired by  Logistics December 2013	 Together, turning vision into reality. has been acquired by  Pharma Services October 2012
 has been acquired by  Health Services/Franchising October 2012	 Confidence Always. has been acquired by  Government Services October 2011	 has been acquired by  Natural Products/Agribusiness September 2008	 Better Ingredients. Better Pizza. PJ United has been acquired by  Franchising November 2007	 Universal Hospital Services (HCA) <small>you can count on us</small> has been acquired by  Health and Wellness October 2003	 has been acquired by  Management & Franchising August 2003	

## CONTACT

**Chris Cathcart**  
 202-530-8300 | [ccathcart@thehalifaxgroup.com](mailto:ccathcart@thehalifaxgroup.com)